

FUEL FROM KAZAKHSTAN MuhammadBey@gmx.com +1-215-868-9932

FUELS FROM KAZAKHSTAN SELLER
MuhammadBey.com

JET FUEL

ORIGIN:KAZAKHSTAN

MIN QTY: 3,000,000 BBL INITIAL TRIAL SPOT TRANSACTION

MAX QTY: 10,000,000 BBL 12 MONTHS WITH RULE OF EXTENSION

FOB PRICE: USD GROSS \$164.00 BBL | USD NET \$160.00BBL

CIF PRICE : USD GROSS \$ 178.00 BBL | USD NET \$ 174.00 BBL

INSPECTION: SGS, CIQ or Similar Loading Port

Target Price: seller price is bring open for Negotiation

Payment Terms: SBLC , MT 103

DESTINATION PORT: ROTTERDAM / HOUSTON /

ASIA / KAZAKHSTAN

SELLER CAN DELIVER TO ANY SAFE PORT IN THE WORLD ...

COMMISSION : 2/2 – SELLER SIDE (CLOSED)



VIRGIN OIL D6

ORIGIN:KAZAKHSTAN

MIN QTY: 200,000,000 GAL PER WEEK

MAX QTY: 600,000,000 GAL PER WEEK X 52 WEEKS

FOB PRICE: USD GROSS \$0.99 GAL | USD NET \$0.95 GAL

CIF PRICE: USD GROSS \$0.105 GAL | USD NET \$ 0.101 GAL

INSPECTION: SGS, CIQ or Similar Loading Port

Target Price: seller price is bring open for Negotiation

Payment Terms: SBLC , MT 103

DESTINATION PORT: ROTTERDAM / HOUSTON / ASIA / KAZAKHSTAN

SELLER CAN DELIVER TO ANY SAFE PORT IN THE WORLD ...

COMMISSION: 50/50 - SELLER SIDE (CLOSED)

SULFUR GRANULES

RUSSIA KAZAKHSTAN

TRAIL ORDER QUANTITY 100,000 MT

QUANTITY: 100,000 - 10,000,000 MT

FOB / CIF PRICE: \$405 GROSS/ \$400 NET PER MT

INSPECTION: SGS, CIQ or Similar Loading Port

Payment Terms: SBLC , MT 103

DESTINATION PORT: ROTTERDAM / HOUSTON / ASIA / KAZAKHSTAN

SELLER CAN DELIVER TO ANY SAFE PORT IN THE WORLD ...

COMMISSION: 50/50 - SELLER SIDE (CLOSED)

MAZUT M100 GOST– 10585-99

ORIGIN KAZAKHSTAN

QUANTITY: 100,000MT- 1,000,000MT

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FOB PRICE: \$540 GROSS/\$530 NET.
CIF PRICE: \$588 GROSS/\$578 NET
INSPECTION: SGS, CIQ or Similar Loading Port
Target Price: seller price is bring open for Negotiation
Payment Terms: SBLC , MT 103
DESTINATION PORT: ROTTERDAM / HOUSTON / ASIA / KAZAKHSTAN
SELLER CAN DELIVER TO ANY SAFE PORT IN THE WORLD ...
COMMISSION STRUCTURE: \$ 5 / \$ 5

BITUMEN GRADES: 40/50, 60/70 AND 80/100
ORIGIN KAZAKHSTAN
MINIMUM QUANTITY: 100,000 METRIC TONS PER MONTH
MAXIMUM QUANTITY: 1,000,000 METRIC TONS PER MONTH
CIF PRICE: GROSS USD \$ 500.00/ USD \$ 490.00 NET ON CIF /ASWP
FOB PRICE: GROSS USD \$450.00 USD \$ 440.00 NET ON FOB / ASWP
INSPECTION: SGS, CIQ or Similar Loading Port
Target Price: seller price is bring open for Negotiation
Payment Terms: SBLC , MT 103
DESTINATION PORT: ROTTERDAM / HOUSTON / ASIA / KAZAKHSTAN
SELLER CAN DELIVER TO ANY SAFE PORT IN THE WORLD ...
COMMISSION: 50/50 - SELLER SIDE (CLOSED)

BASE OIL.
ORIGIN KAZAKHSTAN
QUANTITY : 100,000-1,000,000 MT
SN 100 - \$530 GROSS / 520 NET
BS 150 - \$540 GROSS / 530 NET
SN150 - \$530 GROSS / 520 NET
SN 300 - \$560 GROSS / 550 NET
SN 500 - \$550 GROSS / 540 NET
INSPECTION: SGS, CIQ or Similar Loading Port
Target Price: seller price is bring open for Negotiation
Payment Terms: SBLC , MT 103
DESTINATION PORT: ROTTERDAM / HOUSTON / ASIA / KAZAKHSTAN
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COMMISSION: 50/50 - SELLER SIDE (CLOSED)

DIESEL FUEL EN 590 (ULSD 10 PPM)
ORIGIN KAZAKHSTAN
QUANTITY: 100,000 -1,000,000MT
FOB PRICE: \$573 GROSS/ \$563 NET
CIF PRICE: \$610 GROSS/ \$600 NET
INSPECTION: SGS, CIQ or Similar Loading Port
Target Price: seller price is bring open for Negotiation
Payment Terms: SBLC , MT 103

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SELLER CAN DELIVER TO ANY SAFE PORT IN THE WORLD ...
COMMISSION: 50/50 - SELLER SIDE (CLOSED)

JP 54

ORIGIN KAZAKHSTAN
MIN QTY: 3,000,000 BBL INITIAL TRIAL SPOT TRANSACTION
MAX QTY: 10,000,000 BBL 12 MONTHS WITH RULE OF EXTENSION
FOB PRICE: USD GROSS \$250.00 BBL | USD NET \$246.00BBL
CIF PRICE : USD GROSS \$ 279.00 BBL | USD NET \$ 275.00 BBL
INSPECTION: SGS, CIQ or Similar Loading Port
Target Price: seller price is bring open for Negotiation
Payment Terms: SBLC , MT 103
DESTINATION PORT: ROTTERDAM / HOUSTON / ASIA / KAZAKHSTAN
SELLER CAN DELIVER TO ANY SAFE PORT IN THE WORLD ...
COMMISSION : 2/2 – SELLER SIDE (CLOSED)

DAP FERTILIZER (ORIGIN KAZAKHSTAN)
ORIGIN KAZAKHSTAN
AVAILABLE QUANTITY: 100,000-1,000,000 METRIC TONS
PRICE: GROSS USD 460\$/ NET USD 450\$.
INSPECTION: SGS, CIQ or Similar Loading Port
Target Price: seller price is bring open for Negotiation
Payment Terms: SBLC , MT 103
DESTINATION PORT: ROTTERDAM / HOUSTON / ASIA / KAZAKHSTAN
SELLER CAN DELIVER TO ANY SAFE PORT IN THE WORLD ...
COMMISSION: 50/50 - SELLER SIDE (CLOSED)

AUTOMOTIVE GAS OIL
ORIGIN KAZAKHSTAN
QUANTITY: 100,000MT– 1,000,000MT
FOB PRICE: \$460 GROSS/\$450NET.
CIF PRICE: \$470 GROSS/\$450 NET.
INSPECTION: SGS, CIQ or Similar Loading Port
Target Price: seller price is bring open for Negotiation
Payment Terms: SBLC , MT 103
DESTINATION PORT: ROTTERDAM / HOUSTON / ASIA / KAZAKHSTAN
SELLER CAN DELIVER TO ANY SAFE PORT IN THE WORLD ...
COMMISSION: 50/50 - SELLER SIDE (CLOSED)

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UREA 46% PRILLED & GRANULAR
ORIGIN KAZAKHSTAN
AVAILABLE QUANTITY: 100,000-1,000,000 METRIC TONS
CIF PRICE: GROSS USD 430\$/ NET USD 420\$.
INSPECTION: SGS, CIQ or Similar Loading Port
Target Price: seller price is bring open for Negotiation
Payment Terms: SBLC , MT 103
DESTINATION PORT: ROTTERDAM / HOUSTON / ASIA / KAZAKHSTAN
SELLER CAN DELIVER TO ANY SAFE PORT IN THE WORLD ...
COMMISSION: 50/50 - SELLER SIDE (CLOSED)

KAZAKHSTAN LIGHT CYCLE OIL (LCO)
ORIGIN KAZAKHSTAN
MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 100,000 MT
MAXIMUM QUANTITY: 1,000,000 MT MONTHLY
PRICE CIF: GROSS \$520 USD/NET \$510USD
PRICE FOB: GROSS \$510 USD/NET \$500USD
INSPECTION: SGS, CIQ or Similar Loading Port
Target Price: seller price is bring open for Negotiation
Payment Terms: SBLC , MT 103
DESTINATION PORT: ROTTERDAM / HOUSTON / ASIA / KAZAKHSTAN
SELLER CAN DELIVER TO ANY SAFE PORT IN THE WORLD ...
COMMISSION: \$5 SELLER SIDE / \$5 BUYER SIDE

GASOLINE 93OCTANE ORIGIN KAZAKHSTAN AND 89
ORIGIN KAZAKHSTAN
QUANTITY: 100,000 MT – 1,000,000MT
CIF PRICE: USD 500GROSS / USD 590NET
FOB PRICE: GROSS 590 USD/ NET 580 USD.
INSPECTION: SGS, CIQ or Similar Loading Port
Target Price: seller price is bring open for Negotiation
Payment Terms: SBLC , MT 103
DESTINATION PORT: ROTTERDAM / HOUSTON / ASIA / KAZAKHSTAN
SELLER CAN DELIVER TO ANY SAFE PORT IN THE WORLD ...
COMMISSION STRUCTURE: \$ 5 / \$ 5
87 OCTANE - PRICE: \$260 GROSS/ \$250 NET PER MT
95 OCTANE - PRICE: \$265 GROSS/ \$255 NET PER MT

PET COKE
ORIGIN KAZAKHSTAN
MINIMUM QUANTITY: 100,000 MT – 1,000,000 MT

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CIF/FOB PRICE: GROSS \$ 270.00 USD/\$ 260 .00 USD NET
INSPECTION: SGS, CIQ or Similar Loading Port
Target Price: seller price is bring open for Negotiation
Payment Terms: SBLC , MT 103
DESTINATION PORT: ROTTERDAM / HOUSTON / ASIA / KAZAKHSTAN
SELLER CAN DELIVER TO ANY SAFE PORT IN THE WORLD ...
COMMISSION STRUCTURE: \$ 5 / \$ 5

And also All these products Kazakhstan origin in the OFFER are available for pick up now in seller storage
both in Kazakhstan , in ROTTERDAM , in HOUSTON , in ASIA .

And these are the products :

D6 , D2 , Jet A1 , JP 54 , LNG , LPG , LCO , PET COKE , MAZUT M100 , BITUMEN , AUTOMOTIVE GAS
OIL , UREA , EN 590 , BASE OIL , EXPORT BLEND CRUDE , GASOLINE , DIESEL ULTRA-LOW
SULPHUR , DAP FERTILIZER , ESPO

Note if the above terms and our seller transaction procedures are acceptable by your buyer, kindly advise your
buyer to proceed with the following by

providing seller an ICPO with buyer company letter head addressed to seller company name on the offer for
further proceedings on this transaction.

And also we direct to a credible tank farm both in Kazakhstan Federation , HOUSTON , ASIA and Rotterdam.
we help buyers who need tank terminals to facilitate logistics storage companies with high credibility.

DESTINATION PORT: ROTTERDAM / HOUSTON / ASIA / KAZAKHSTAN

NOTES:

SELLER CAN SUPPLY TO ANY SAFE PORT IN THE WORLD ...

AND

As you know the price are 50% negotiable because of the global market uncertainty now , so your buyer can
bring is target price if him is ready to buy product . So can move forward

AND ALSO

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WE ARE ACTING AS SALES FACILITATORS FOR OUR ESTEEMED SELLER REPRESENTING KAZAKHSTAN AND RUSSIAN REFINERIES.

WE ARE NOT

RE-SELLER AND ARE NOT TITLE HOLDER OF THE PRODUCTS OFFERED HERETO;
ANY BUYER MANDATE, FACILITATOR, AGENT, REPRESENTATIVE, INTERMEDIARY OR BROKER (WHO HAS NOT SIGNED NCNDA WITH US) REQUESTING TO RECEIVE AND/OR TO KNOW THE NAME AND DETAILS OF OUR SELLER MUST FIRST SIGN A STANDARD NCNDA ISSUED BY THE ICC THAT PROTECTS BOTH SIDES;
NO INFORMATION ON PAST PERFORMANCES FROM THE SELLER IS ISSUED TO ANY THIRD PARTY AS IT VIOLATES THE CONFIDENTIALITY AGREEMENT SIGNED BETWEEN SELLER AND BUYERS;
IF ICPO IS TO ISSUE THE BUYER SHOULD COPY THE PROCEDURES OF SELLER IN FULL WITHOUT DEVIATION AND WITHOUT CHANGE AS ANY CHANGE WILL RENDER ICPO UNACCEPTABLE TO SELLER.

Kindly contact us immediately here on mail; Muhammadbey@gmx.com

And also seller can work directly with these procedures.

TANK TO TANK

1. BUYER SENDS ICPO, CP AND COPY OF PASSPORT ON RECEIPT OF SELLER'S OFFER ALONG WITH TANK STORAGE AGREEMENT (TSA) PROOF OF STORAGE TANK AVAILABILITY.
2. SELLER ISSUES COMMERCIAL INVOICE (CI), FOR THE AVAILABLE QUANTITY IN THE STORAGE TANK TO BUYER. BUYER SIGNS THE CI AND RETURNS TO SELLER.
3. SELLER ISSUES DIP TEST AUTHORIZATION (DTA) TO BUYER. BUYER and BUYER TANK FARM SIGNS AND RETURNS WITHIN 24 HOURS. NCNDA/IMFPA WITH COMMISSION STRUCTURES IS SENT TO SELLER FOR ALL OF THE INTERMEDIARIES INVOLVED IN THE TRANSACTION.
4. SELLER VERIFIES CI AND DIP TEST AUTHORIZATION (DTA) AND ISSUES PPOP DOCUMENTS:
PRODUCT PASSPORT.
FRESH SGS REPORT.
STATEMENT OF AVAILABILITY OF THE PRODUCT.
EXPORT LICENSE.
CERTIFICATE OF ORIGIN.
TANK STORAGE RECEIPTS.
REFINERY COMMITMENT TO SUPPLY
*ATV(Authorization to verify Physically) .

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5. BUYER ISSUES TSR AND ORDERS SGS TO CONDUCT DIP TEST OF THE PRODUCT IN THE SELLER'S TANK AT BUYER'S EXPENSE.
6. UPON SUCCESSFUL DIP TEST, SELLER INJECTS THE FUEL INTO BUYER'S LEASED STORAGE TANK AND SELLER SUBMITS THE FULL INJECTION REPORT TO THE BUYER.
7. BUYER MAKE 100% PAYMENT TO SELLER BY MT103 TT WIRE TRANSFER FOR THE TOTAL PRODUCT. SELLER PAYS COMMISSION TO ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION ACCORDING TO THE NCNDA/IMPFA WITHIN 24 HOURS AFTER CONFIRMATION OF THE BUYER'S PAYMENT. A COPY OF THE PASSPORT FOR EACH INTERMEDIARY IS REQUIRED.
8. BUYER LIFTS THE PRODUCT TO BUYER'S RENTED/LEASED TANKS AT ROTTERDAM

COMMERCIAL TRADING PROCEDURE FOB ROTTERDAM / HOUSTON / ASIA /
KAZAKHSTAN

- 1) The Buyer Issue ICPO with his International Passport Copy (Data Page) to the Seller
- 2) The Seller issues Commercial Invoice (CI) for the available quantity in the Seller's Storage Reservoir to the Buyer, Buyer signs and returns the CI to the Seller with their signed Tank Storage Agreement (TSA) for the Seller's Physicals Verification and Approval to enable injection programming.
- 3) The Seller issues the Partial POP documents as below and sends to the Buyer :
 - (i). Commitment to Supply
 - (ii). Certificate of Origin
 - (iii). Authorization to Verify (ATV)
 - (iv). Unconditional DTA
 - (v). Fresh SGS (not older than 48 hours)
 - (vi). Tank Storage Receipt (TSR)
 - (vii). ATS – Authorization to Sell
 - (ix). Injection Report.
- 4) The Buyer conducts inspection by SGS on buyer's expense.
- 5) Seller issue the NCNDA/IMPFA to all intermediaries involved in the transaction and for endorsement.
- 6) Upon successful dip test of the product, Seller commence injection to Buyer's tank or vessel, Buyer makes payment of the product via MT 103 and Seller transfer Title Ownership to buyer.

NON-NEGOTIABLE F.O.B – FREIGHT ON BOARD (CI, DIP & PAY)

- 1.) BUYER ISSUES CP, ICPO & TSA

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2.) SELLER ISSUE CI AND BUYER SIGN AND RETURN , IMMEDIATELY SELLER ISSUE PPOP :

- . AUTHORITY TO VERIFY (ATV).
- . AUTHORITY TO SELL AND COLLECT.
- . CERTIFICATE OF ORIGIN.
- . TANK STORAGE RECEIPTS
- . REFINERY COMMITMENT TO SUPPLY
- . PRODUCT PASSPORT.
- . STATEMENT OF AVAILABILITY OF THE PRODUCT.
- . EXPORT LICENSE

3.)Buyer Tank show to is Readiness To Received The Products (RTRTP) into buyer Tanks Storage

4.) Seller will issues DTA and Fresh SGS

5.) BUYER PERFORMS DIP TEST IN SELLERS STORAGE AND PAY THE PRODUCT WITHIN 48H FROM DTA

6.) BUYER LIFT PRODUCT AND ISSUES SBLC FOR A WEEKLY QUANTITY, SIGNS 52 WEEKS CONTRACT .

FOB PROCEDURE (TANK TO VESSEL)

1. Buyer issues ICPO including Buyer's Company Certificate of Registration and signatory's passport.

2. Seller issues Commercial Invoice to be signed and returned by Buyer within 24 hours.

3. As soon as the buyer signs and returns the Commercial Invoice, Seller provides the following documents:

- Company Registration Certificate.
- Statement of Product Availability.
- Refinery Commitment to Supply.
- Product passport / Product analysis report.
 - Tank Storage Receipt.

4. Buyer contact seller's tank farm in the port to obtain dip test authorization approval warrant and finalize dip test authorization. and seller provides to buyer the Injection report and Authorization Letter to Verify the Product with the Tank Farm . And Buyer to proceed with the Dip Test on product in seller's tank(s) and get SGS report on buyer name.

5. Upon successful dip buyer provides Authorization to Inject (ATI), Charter Party Agreement (CPA) and Questionnaire 88 (Q88) from his shipping company or from its logistics company.

6. Buyer contacts buyers shipping company and requests E.T.A. (Estimated Time of Arrival) of the Vessels to Seller's port of loading and informs the Seller accordingly so Seller can proceed with the injection of fuel into Buyer's vessel at its time of arrival.

7. Buyer extends seller tank (max 3 days) to enable Seller to issues: All exportation documents, to issue Porter

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Pass and Transfer Title Ownership of the product to the Buyer. and also the documents below to buyer name :

- Unconditional Dip Test Authorization.
- Authorization to Sell / Collect (ATSC).
- ICC (International Chamber of Commerce) warning letter to be signed by all Parties (Optional)

8. Buyer makes the payment for the Total Value of the Product in the Tanks as per SGS Q&Q Report through the means of MT103/TT. Upon Seller receiving the payment for the product from the buyer, Seller transfers Title to Buyer's Name.

9. Buyer lifts the product. After successful transaction, Seller pays all intermediaries involved in the transaction as per NCND/IMFPA.

10. Seller and Buyer sign a Sales and Purchase Agreement (SPA) for one-year delivery and subsequently monthly deliveries continues as per terms and conditions of the SPA between the parties.

NON-NEGOTIABLE F.O.B – FREIGHT ON BOARD(TANK TO VESSEL)

1. Buyer issues ICPO with full banking details and CP, CPA to Mandate/Seller

2. Seller issues commercial invoice (CI), Buyer signs and returns back commercial invoice with provision of buyer's Vessel Charter Party Agreement (CPA) from ROTTERDAM / KAZAKHSTAN Charter company for approval .

3. Upon verification and clarification and location of buyer vessel (CPA) and vessel master name, number and mail . Seller issues PPOP documents to buyer:

A. Certificate of origin

B. Commitment Letter to Supplier

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- C. Notice of Readiness
- D. Authorization to sell & collect.
- E. SGS report
- F. Pre- Injection Report
- G. DTA

4. Buyer provide Q88 and Readiness To Receive the fuel into the vessel and also appoint their testing teams SGS or Equivalent to conduct dip test in seller tank before injection to buyer's vessel or alternatively conduct test upon injection completion into quality and quantity injected to the vessel.
5. Upon injection to buyer vessel, buyer make 100% payment via MT103/TT to seller's nominated bank.
6. Seller issue Title ownership documents to buyer upon confirm buyer payment.

NON-NEGOTIABLE F.O.B – FREIGHT ON BOARD(VESSEL TAKE OVER)

1.) BUYER ISSUES AN OFFICIAL ICPO/LOI INSERTING SELLER'S TERMS AND PROCEDURES

2.) SELLER ISSUES MEMORANDUM OF UNDERSTANDING (MOU), TITLE TANKER TAKE OVER AND COMMERCIAL INVOICE FOR THE PRODUCT QUANTITY ON BOARD , BUYER ENDORSES AND SEND BACK WITH NCNDA/IMFPA

3.) SELLER ISSUE THE POP DOCUMENTS AS LISTED BELOW :

- *DECLARATION OF PRODUCT OWNERSHIP.
- *ANALYSIS TEST REPORT.
- *CERTIFICATE OF ORIGIN.
- *BILL OF LADING.
- *ULLAGE REPORT.
- *VESSEL NOTICE.
- *CARGO MANIFEST.
- *VESSEL Q88.
- *INVOICE FOR THE PAYMENT OF 3% GUARANTEE DEPOSIT.

4.) UPON RECEIPT CONFIRMATION OF THE ABOVE DOCUMENTS BY THE BUYER, BUYER'S SHIPPING AGENT CONTACT VESSEL MASTER TO VERIFY POP DOCUMENTS/VESSEL POSITION .

5.) BUYER MAKE 3% PART PAYMENT OF THE TOTAL PRODUCT VALUE WITHIN 48 HOURS VIA TT/MT103 TO SELLER'S NOMINATED BANK AS TRANSACTION GUARANTEE.

6.) UPON RECEIPT CONFIRMATION OF THE ABOVE PAYMENT , SELLER ISSUE :

- *APPROVAL TO EXPORT CERTIFICATE.
- *EXPORT LICENSE CERTIFICATE.
- *AUTHORIZATION TO BOARD VESSEL (ATBV).
- *DIP TEST AUTHORIZATION (DTA).

AND ALL SHIPPING DOCUMENTS WILL BE RE-ISSUED IN THE BUYER'S NAME AND VESSEL WILL BE SENT TO BUYER DISCHARGE PORT.

7.) UPON ARRIVAL OF THE VESSEL AT BUYER'S DISCHARGE PORT, BUYER PAY'S THE REMAINING TOTAL 97% PRODUCT VALUE AFTER SUCCESSFUL CIQ/SGS OR EQUIVALENT INSPECTION VIA TT/MT103 AND TITLE OF PRODUCT OWNERSHIP TRANSFERRED TO BUYER.

8.) SELLER PAYS COMMISSION TO AGENCIES, BROKER AND INTERMEDIARY AS PER SIGNED NCNDA/IMPFA.

NON-NEGOTIABLE F.O.B – FREIGHT ON BOARD(VESSEL TO VESSEL)

1. Buyer issues ICPO with full banking details and CP, CPA to Mandate/Seller
2. Seller issues commercial invoice (CI), Buyer signs and returns back commercial invoice with provision of buyer's Vessel Charter Party Agreement (CPA) from ROTTERDAM / KAZAKHSTAN Charter company for approval,(CPA must reflect Seller's refinery name as supplier).
3. Upon verification and clarification and location of buyer vessel (CPA), Seller issues PPOP documents to buyer:
 - A. Certificate of origin
 - B. Commitment Letter to Supplier
 - C. Notice of Readiness
 - D. Authorization to sell & collect.
 - E. Statement of Product Availability.
 - F. Clean-on- board Ocean Bill of Lading/Q88
 - G. Cargo Manifest
4. Buyer provide Q88 with full details of the captain and Readiness To Receive the fuel into the vessel (RTRF) to Seller
5. Seller provides to buyer:
 - A. SGS report,
 - B. Pre- Injection Report,
 - C. DTA
6. Buyer appoint their testing teams SGS or Equivalent to conduct dip test in seller Vessel before injection to buyer's vessel or alternatively conduct test upon injection completion into quality and quantity injected to the vessel.
7. Upon injection to buyer vessel, buyer make 100% payment via MT103/TT to seller's nominated bank.
8. Seller issue Tittle ownership documents to buyer upon confirm buyer payment.
9. Seller pays commission to seller side and buyer side as structured in NCNDA/IMPFA and contract commence.

NON-NEGOTIABLE F.O.B – FREIGHT ON BOARD (VESSEL TO TANK)

- 1.) Upon acceptance of seller's Offer, buyer issues Irrevocable Purchase Order (ICPO) Tank Storage Agreement, and it's Company Profile .
- 2.) Upon acceptance of buyer ICPO/TSA, Seller issues Commercial Invoice/ICC Warning Letter for buyer's review and signing.
- 3.) Buyer signs the commercial invoice and returns to seller, the signed CI/ICC Warning Letter with a commitment letter to perform, seller issues the POP Documents as shown below:

Refinery Q&Q Report
Ullage Report
Clean-on- board Ocean Bill of Lading/Q88
Export License
Cargo Manifest
Certificate of Origin

- 4.) Buyer conducts due diligence on the arriving loaded vessel and upon satisfaction buyer issues an irrevocable commitment letter confirming its readiness to provide its storage tank facility details within 24-48 hours;

NOTE: Storage tanks details which must include the following for seller confirmation of buyer tank farm readiness to receive the cargo quantity.

-TANK RECEIPT valid for 7days (Minimum)
-Notice of Readiness issued by Storage Tank Company
-AUTHORITY LETTER TO VERIFY/INJECT

- 5.) Dock receipt is issued by supplier company upon vessel arrival at Buyer's nominated berth/terminal as indicated in the buyers tank storage document after mooring, vessel Captain shall issue ATB to buyer's supper cargo and inspectors inviting them to board the loaded vessel to verify the fuel before he/she give their TSR , Q and Q. *NCNDA/IMFPA is signed by the involved parties

- 6.) Upon successful Q and Q including Dip Test, BUYER pays for product by Wire Transfer Swift MT-103 into the Seller's account.

- 7.) Seller releases original POP documents in buyer's name and Trans-loading commences into buyer's storage tank facility.

- 8.) Seller Pays commissions to all intermediaries, Both Parties proceed with the signing for a 12 Month FOB Rotterdam contract upon completion of the first trial order.

NON-NEGOTIABLE C.I.F – COST INSURANCE FREIGHT PROCEDURE

1. BUYER ACCEPTS SELLER'S PROCEDURE AND ISSUES ICPO WITH THE FOLLOWING: BANKING

DETAILS, COMPANY PROFILE, AND PASSPORT COPY.

2. SELLER ACKNOWLEDGES BUYER'S ICPO AND ISSUES CONTRACT TO BUYER OPEN FOR AMENDMENT. BUYER SIGNS AND RETURNS THE CONTRACT TO THE SELLER IN WORD FORMAT WITHIN THREE (3) INTERNATIONAL WORKING DAYS.

3. SELLER MAKES THE FINAL SIGNATURE, NOTARIZED THE CONTRACT WITH APPROPRIATE AUTHORITIES, CONVERT TO PDF AND SEND TO BUYER AS FINAL APPROVED COPY ALONG WITH THE FOLLOWING:

- PRODUCT QUALITY PASSPORT / QUALITY CERTIFICATE
- EXPORT LICENSE ISSUED BY KAZAKHSTAN MINISTRY OF ENERGY
- CERTIFICATE OF ORIGIN
- COMMITMENT LETTER TO SUPPLY
- STATEMENT OF PRODUCT AVAILABILITY
- AUTHORIZATION TO SELL AND COLLECT BUYER AND SELLER JOINTLY SIGN AND SEAL THE TRANSPORTATION CPA AFTER WHICH BUYER AND SELLER JOINTLY SECURE THE BUYER SHIPPING COST EQUALLY %50 / %50.

4. SELLER ISSUE 2% PB to the buyer's bank.

5. BUYER SHALL ACQUIRED ALL REQUESTED DOCUMENTS, THE VESSEL INFORMATION UPON SUCCESSFUL SECURING OF THE VESSEL AND SELLER SHALL IMMEDIATELY ISSUE THE BELOW DOCUMENTS:

- CERTIFICATE OF INCORPORATION
- ACT OF TRANSFER
- COMMERCIAL INVOICE
- COMPANY TAX PAYER'S CERTIFICATE
- FRESH SGS EXPORT REPORT CONDUCTED IN VESSEL
- QUALITY SPECIFICATION
- NOR/NOTICE OF READINESS ETA-ESTIMATED TIME OF ARRIVAL

6. SHIPMENT COMMENCES AS SCHEDULED IN THE CONTRACT AND UPON ARRIVAL OF THE CARGO AT THE DISCHARGE PORT, BUYER'S INSPECTION TEAM CARRIES OUT CIQ, SGS OR EQUIVALENT INSPECTION TO ASCERTAIN QUALITY AND QUANTITY.

7. PRODUCT IS DISCHARGED AFTER SUCCESSFUL INSPECTION INTO BUYER'S STORAGE FACILITY, THEN BUYER'S BANK RELEASES PAYMENT FOR TOTAL VALUE OF THE PRODUCT TO SELLER'S BANK WITHIN SEVENTY-TWO (72) HOURS BY TT MT 103. SELLER TRANSFERS TITLE OF THE PRODUCT TO BUYER. SELLER PAYS ALL INTERMEDIARIES/PARTIES INVOLVED IN THE TRANSACTION THEIR COMMISSION AS PER IMFPA BY TT WITHIN TWO (2) WORKING DAYS.

NON-NEGOTIABLE C.I.F – COST INSURANCE FREIGHT PROCEDURE

1. BUYER ACCEPTS SELLER'S PROCEDURE AND ISSUES ICPO WITH THE FOLLOWING: BANKING DETAILS, COMPANY PROFILE, AND PASSPORT COPY.

2. SELLER ACKNOWLEDGES BUYER'S ICPO AND ISSUES CONTRACT TO BUYER OPEN FOR AMENDMENT. BUYER SIGNS AND RETURNS THE CONTRACT TO THE SELLER IN WORD FORMAT WITHIN THREE (3) INTERNATIONAL WORKING DAYS.

3. THE SELLER ISSUES PAYMENT INVOICE FOR THE ALLOCATION PROCUREMENT. UPON EXECUTED BY THE BUYER AND CONFIRMATION OF THE PAYMENT , THE SELLER MAKES THE FINAL SIGNATURE, NOTARIZED THE CONTRACT WITH APPROPRIATE AUTHORITIES, CONVERT TO PDF AND SEND TO BUYER AS FINAL APPROVED COPY ALONG WITH THE FOLLOWING:

- PRODUCT QUALITY PASSPORT
 - EXPORT LICENSE ISSUED BY KAZAKHSTAN MINISTRY OF ENERGY
 - CERTIFICATE OF ORIGIN
 - COMMITMENT LETTER TO SUPPLY
 - STATEMENT OF PRODUCT AVAILABILITY
 - AUTHORIZATION TO SELL AND COLLECT ,
- AND BUYER ISSUES SBLC SWIFT (ACCORDING TO THE CONTRACT VERBIAGE) WITH IN 5 WORKING DAYS . after receipt of the PPOP document by buyer establishment . Failure to issue the SBLC SWIFT within maximum of 5 working days will attract a penalty of %70 of the cost of shipping , Failure on the penalty, the KAZAKHSTAN ministry of energy and commerce department office table will Sue and also withdraw the buyer company from the oil and gas industry and global market .

4. SELLER ISSUE 2% PB to the buyer's bank.

5. BUYER SHALL ACQUIRED ALL REQUESTED DOCUMENTS, THE VESSEL INFORMATION UPON SUCCESSFUL SECURING OF THE VESSEL BY SELLER , AND SELLER SHALL IMMEDIATELY ISSUE THE BELOW DOCUMENTS:

- CERTIFICATE OF INCORPORATION
- ACT OF TRANSFER
- COMMERCIAL INVOICE
- COMPANY TAX PAYER'S CERTIFICATE
- FRESH SGS EXPORT REPORT CONDUCTED IN VESSEL
- QUALITY SPECIFICATION
- NOR/NOTICE OF READINESS ETA-ESTIMATED TIME OF ARRIVAL

6. SHIPMENT COMMENCES AS SCHEDULED IN THE CONTRACT AND UPON ARRIVAL OF THE CARGO AT THE DISCHARGE PORT, BUYER'S INSPECTION TEAM CARRIES OUT CIQ, SGS OR EQUIVALENT INSPECTION TO ASCERTAIN QUALITY AND QUANTITY.

7. PRODUCT IS DISCHARGED AFTER SUCCESSFUL INSPECTION INTO BUYER'S STORAGE FACILITY, THEN BUYER'S BANK RELEASES PAYMENT FOR TOTAL VALUE OF THE PRODUCT TO

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SELLER'S BANK WITHIN SEVENTY-TWO (72) HOURS BY SBLC MT 103 . SELLER TRANSFERS TITLE OF THE PRODUCT TO BUYER. SELLER PAYS ALL INTERMEDIARIES/PARTIES INVOLVED IN THE TRANSACTION THEIR COMMISSION AS PER IMFPA BY TT WITHIN TWO (2) WORKING DAYS.

NON-NEGOTIABLE C.I.F – COST INSURANCE FREIGHT PROCEDURE

1. BUYER ACCEPTS SELLER'S PROCEDURE AND ISSUES ICPO WITH THE FOLLOWING: BANKING DETAILS, COMPANY PROFILE, AND PASSPORT COPY , AND CPA .
2. SELLER ACKNOWLEDGES BUYER'S ICPO AND ISSUES CONTRACT TO BUYER OPEN FOR AMENDMENT. BUYER SIGNS AND RETURNS THE CONTRACT TO THE SELLER IN WORD FORMAT WITHIN THREE (3) INTERNATIONAL WORKING DAYS.
3. SELLER MAKES THE FINAL SIGNATURE, NOTARIZED THE CONTRACT WITH APPROPRIATE AUTHORITIES, CONVERT TO PDF AND SEND TO BUYER AS FINAL APPROVED COPY ALONG WITH THE FOLLOWING:
 - PRODUCT QUALITY PASSPORT / QUALITY CERTIFICATE
 - EXPORT LICENSE ISSUED BY KAZAKHSTAN MINISTRY OF ENERGY
 - CERTIFICATE OF ORIGIN
 - COMMITMENT LETTER TO SUPPLY
 - STATEMENT OF PRODUCT AVAILABILITY
 - AUTHORIZATION TO SELL AND COLLECT ,AND BUYER SEND IS VESSEL TO SELLER PORT Q88 AND AUTHORIZATION TO LOADING SHIPPING COMPANY .
4. SELLER ISSUE 2% PB to the buyer's bank.
5. BUYER SHALL ACQUIRED ALL REQUESTED DOCUMENTS, THE VESSEL INFORMATION UPON SUCCESSFUL SECURING OF THE VESSEL AND SELLER SHALL IMMEDIATELY ISSUE THE BELOW DOCUMENTS:
 - CERTIFICATE OF INCORPORATION
 - ACT OF TRANSFER
 - COMMERCIAL INVOICE
 - COMPANY TAX PAYER'S CERTIFICATE
 - FRESH SGS EXPORT REPORT CONDUCTED IN VESSEL
 - QUALITY SPECIFICATION
 - NOR/NOTICE OF READINESS ETA-ESTIMATED TIME OF ARRIVAL
6. SHIPMENT COMMENCES AS SCHEDULED IN THE CONTRACT AND UPON ARRIVAL OF THE CARGO AT THE DISCHARGE PORT, BUYER'S INSPECTION TEAM CARRIES OUT CIQ, SGS OR EQUIVALENT INSPECTION TO ASCERTAIN QUALITY AND QUANTITY.
7. PRODUCT IS DISCHARGED AFTER SUCCESSFUL INSPECTION INTO BUYER'S STORAGE FACILITY, THEN BUYER'S BANK RELEASES PAYMENT FOR TOTAL VALUE OF THE PRODUCT TO SELLER'S BANK WITHIN SEVENTY-TWO (72) HOURS BY TT MT 103. SELLER TRANSFERS TITLE

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OF THE PRODUCT TO BUYER. SELLER PAYS ALL INTERMEDIARIES/PARTIES INVOLVED IN THE TRANSACTION THEIR COMMISSION AS PER IMFPA BY TT WITHIN TWO (2) WORKING DAYS.

NON-NEGOTIABLE C.I.F – COST INSURANCE FREIGHT PROCEDURE

1. Buyer issues ICPO with full banking details and CP, CPA to Mandate/Seller
2. Seller issues commercial invoice (CI), Buyer signs and returns back commercial invoice with provision of buyer's Vessel Charter Party Agreement (CPA) from ROTTERDAM / KAZAKHSTAN Charter company for approval
3. Upon verification and clarification and location of buyer vessel (CPA), Seller issues PPOP documents to buyer:
 - A. Certificate of origin
 - B. Commitment Letter to Supplier
 - C. Notice of Readiness
 - D. Authorization to sell & collect.
4. Buyer provide Q88 with full details of the captain and Readiness To Receive the product into the vessel to Seller
5. SELLER ISSUE 2% PB (\$3,000,000) to the buyer's bank . all parties sign NCNDA / IMFPA.
6. Seller provides to buyer:
 - A. SGS report,
 - B. Pre- loading Report,
 - C. DTA
7. Buyer appoint their testing teams SGS or Equivalent to conduct their SGS in seller storage before loading to buyer's vessel or alternatively conduct test upon loading completion into quality and quantity loading to the vessel.
8. Upon loading to buyer vessel, buyer make 100% payment via MT103/TT to seller's nominated bank.
9. Seller issue Tittle ownership documents to buyer upon confirm buyer payment.
10. Seller pays commission to seller side and buyer side as structured in NCNDA/IMPFA and contract commence.

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NON-NEGOTIABLE C.I.F – STANDARD COST INSURANCE FREIGHT PROCEDURE FOR
TABLE TALK MEETING (TTM)

1. Buyer issues legal ICPO + Company profile + Buyer passport
2. Title Holder confirms Buyer Documents and issue confirmation letter to confirm.
3. Buyer visit Title Holder administrative office for TTM (Top Table Meeting-face to -face) to sign SPA & CI and get PPOP: the invitation processing should be done by the buyer by themselves or through our travel agent to get a tourist visa or a private visa, if through our travel agent the fee per delegate shall cost \$500 which include 3 days' hotel reservation and a visa support voucher from the hotel to enable secure visa, here are the set of PPOP document to be presented on the first TTM meeting upon signing of all related documents.
 - AFFIDAVIT
 - ANALYSIS REPORT ISSUED BY GOST R.
 - AUTHORIZATION TO VERIFY
 - ACCEPTANCE LETTER
 - COMMITMENT TO SUPPLY
 - STATEMENT OF PRODUCT AVAILABILITY
 - LETTER OF COMMITMENT AND ASSURANCE
4. Buyer conduct DIP TEST at Title Holder Tanks and submit his carrier information (CPA),the buyer is allowed to remit SGS fee which will amount to \$ 25 000 USD express to get result under 72 hours without discount, this can be paid at the office after the first meeting.
5. Upon SGS report confirmed and verified by the Buyer, Buyer pays 30% of the total value of the first shipment by MT103/TT to Title Holder account.
6. Seller transport the product from refinery storage to the loading port and injects to buyer's vessel, buyer confirm loading or injection and remit balance 70%
7. Buyer lift product to their own destination port
8. Title Holder pays all intermediaries under 72 hours of buyer's payment. (this will be timing according to buyer's payment confirmation and split according to signed NCNDA)