

MUHAMMAD BEY FUEL PROCEDURES

Thank You for contacting us.

Here is the updated details on our offers.

Both OF These offers are from suppliers under our umbrella.



OFFER1

This is our primary offer for fuels:

**Platts Minus -15% / All Fuels**

JA1, EN590, D6, D2,

WTI, BLCO, Crudes/Blends

Non-Russian, Non-Kazakhstan

Top 10 European Banks

CIF — Any Safe World Port

FOB — Any Major World Port

1. Simple CIS/KYC... for vetting

2. Buyer/Seller Call

+ POF i.e. Tear Sheet, Bank Stmt or Screenshot

3. Buyer/Seller Tabletop Meeting

Seller Shows Proof of Deliveries

Contract Negotiations & Signatures

4. Seller Bank Swift Confirmation of Fuel Title — Full Bank Responsibility

5. Buyer BG/SBLC & Seller 2% Performance Bond

6. Product POP & Shipping Docs

7. Product Discharged FOB/CIF

8. Buyer pays MT103 by 5 days

Regarding the -15 Plat Pricing

MUHAMMAD BEY FUELS DIRECT 215-868-9932

OFFER 2

Rotterdam: .....

All Codes under FOB NWE Rotterdam

Jet.... \$115.4113 per Barrel  
Platt Code: PJAAV00

EN590-10ppm: \$879.7500 per Mt  
Platt Code: AAWZD00

05-07 (D6): \$1.7870 per Gal  
Platt Code: PKABA00

This is listed under European Feedstocks / Straight Run 05-07%

\*\*\*\*\*

Houston: .....

All Codes under GC Platts / Houston

Jet... \$118.5366 per Barrel  
Platt Code PJABP00

No.6 (D6): \$1.9873 per Gal  
Platt Code: PUAAI00

EN590-10ppm: \$893.5130 per Mt

The contract functions in that on the discharge of the fuel.

When you're doing a lift off the contract, they take a three day average and that three day average is the the plat's market price from which they determine the discount. So the discount today is irrelevant to what you will pay on each lift because it will vary from lift to lift based on what is the plat's market at the time of the lift.

MUHAMMAD BEY FUELS DIRECT 215-868-9932

With Regard to the Banking Matters, The Refineries need a top tier bank, top 50 at-least via BCL, MT199 bank to bank or tearsheet, RWA Letter from credit facility, no need for mt799, just indicate money or JV Partner Letter, no blocked funds, JV has to come in and indicate funds, If there is an exit buyer and you are doing a pass through, like a transferable instrument that you getting from an exit buyer, than the exits bank write a letter to the buyer saying we are RWA to issue the SBLC, we have the funds to issue it, give to the client-buyer so they have something to show that they are going to get the sblc IF THAT is the case, sblc, bank guarantee or gold bank guarantee. IF THAT is how the buyer is working with their funding.....

The Buyer and Seller Will speak Direct AFTER the Buyer passes Vetting, They will then work out the Customized steps for Buyer to Proceed on the Deal.

Be sure your buyers see this. Your buyer decides how to pick up the fuel, CIF or FOB, and when. Your Client MUST be vetted, BEFORE the Refinery will speak with them, This is not negotiable!

PRIMARY DOCUMENTS: A CIS and a KYC are required for vetting,  
SECONDARY DOCUMENTS for vetting ( THESE ARE OPTIONAL) : tear sheet, screen shot , monthly statement, BCL, Letter from Joint Venture Partner.

Visit this weblink and review the details and listen to the Audio on This page:  
<http://muhammadbey.com/fuel-from-kazakhstan/>

- Please be sure to listen to the attached audio as well, it outlines how we function.
- We do not do spot deals, only direct Contracts.

We look forward to serving you!

Muhammad Bey

Web: [Muhammadbey.com](http://Muhammadbey.com)

Linkedin: <https://www.linkedin.com/in/muhammdbey/>

Whatsapp 215-868-9932